



BENEFUN INTERNATIONAL HOLDINGS LIMITED

奮發國際控股有限公司*

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 1130)

ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 31 DECEMBER 2007

The Board of Directors (the “Board”) of Benefun International Holdings Limited (the “Company”) announces the unaudited condensed consolidated results of the Company and its subsidiaries (collectively referred to as the “Group”) for the six months ended 31 December 2007 together with the comparative figures for the corresponding period in 2006. These interim financial statements have not been audited, but have been reviewed by the Company’s audit committee.

CONDENSED CONSOLIDATED INCOME STATEMENT

(Expressed in Hong Kong dollars)

		Unaudited Six months ended 31 December	
	Notes	2007 \$'000	2006 \$'000
Turnover	2	73,590	86,271
Cost of sales		<u>(45,502)</u>	<u>(54,969)</u>
Gross profit		28,088	31,302
Other income		2,993	7,431
Distribution costs		(32,993)	(32,016)
Administrative expenses		<u>(14,393)</u>	<u>(17,289)</u>
Loss from operations		(16,305)	(10,572)
Finance costs	3	<u>(1,571)</u>	<u>(575)</u>
Loss before income tax expense	3	(17,876)	(11,147)
Income tax (expense)/credit	4	<u>(2,278)</u>	<u>801</u>
Loss for the period and attributable to the equity holders of the Company		<u>(20,154)</u>	<u>(10,346)</u>
Loss per share			
Basic	6	<u>(1.23) cent</u>	<u>(0.77) cent</u>
Diluted	6	<u>N/A</u>	<u>N/A</u>

CONDENSED CONSOLIDATED BALANCE SHEET

(Expressed in Hong Kong dollars)

	Unaudited	Audited
	As at 31	As at 30
	December 2007	June 2007
<i>Note</i>	\$'000	\$'000
Non-current assets		
Property, plant and equipment	20,537	20,151
Investment properties	39,784	39,784
Construction in progress	311	1,272
Interests in leasehold land held for own use under operating leases	104	109
Deferred tax assets	1,104	36
	<u>61,840</u>	<u>61,352</u>
Current assets		
Inventories	38,587	27,771
Trade and other receivables	60,933	72,753
Income tax recoverable	1,965	435
Cash and cash equivalents	40,508	20,416
	<u>141,993</u>	<u>121,375</u>
Current liabilities		
Trade and other payables	81,135	45,466
Other financial liabilities	41,653	40,041
	<u>122,788</u>	<u>85,507</u>
Net current assets	<u>19,205</u>	<u>35,868</u>
Total assets less current liabilities	<u>81,045</u>	<u>97,220</u>
Non-current liabilities		
Deferred tax liabilities	5,148	1,802
Net assets	<u>75,897</u>	<u>95,418</u>
Capital and reserves		
Share capital	16,350	16,350
Reserves	7	79,068
Total equity	<u>75,897</u>	<u>95,418</u>

Notes:

1 Basis of preparation and principal accounting policies

These unaudited condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard (“HKAS”) No. 34 “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants. (“HKICPA”) and the applicable disclosure requirements of Appendix 16 to the Listing Rules of The Stock Exchange of Hong Kong Limited.

These interim condensed consolidated financial statements should be read in conjunction with the 2006/07 annual financial statements.

The principal accounting policies and methods of computation used in the preparation of these condensed consolidated financial statements are consistent with those used in the annual financial statements for the year ended 30 June 2007.

In the current period, the Group has applied, for the first time, a number of new standards, amendments and interpretations (“new HKFRSs”) issued by the HKICPA that are effective for the Group’s financial year beginning on 1 July 2007. The adoption of the new HKFRSs had no material effect on the Group’s results for the current or prior accounting periods, which have been prepared and presented. Accordingly, no prior year adjustment has been required.

The Group has not early applied the following new or revised standards, amendments or interpretations (“new or revised HKFRSs”) issued by the HKICPA that have been issued but are not yet effective. The Group is in the process of making assessment of what the impact of these new or revised HKFRSs is expected to be in the period of initial application. So far the directors of the Group anticipated the adoption of them is unlikely to have a significant impact on the Group’s results of operations and financial position.

HKAS 1(Revised)	Presentation of Financial Statements ¹
HKAS 23(Revised)	Borrowing Costs ¹
HKFRS 8	Operating Segments ¹
HK(IFRIC) – Interpretation 12	Service Concession Arrangements ²
HK(IFRIC) – Interpretation 13	Customer Loyalty Programmes ³
HK(IFRIC) – Interpretation 14	HKAS19 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction ²

¹ Effective for annual periods beginning on or after 1 January 2009

² Effective for annual periods beginning on or after 1 January 2008

³ Effective for annual periods beginning on or after 1 July 2008

2 Segment information

An analysis of the Group's revenue and results by business segments for the six months ended 31 December 2007, together with the comparative figures for the corresponding period in 2006 is as follows:

(Unaudited)	Apparel manufacturing		Property rental		Property development		Consolidated	
	2007	2006	2007	2006	2007	2006	2007	2006
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Segment revenue:								
Turnover	70,562	86,271	3,028	0	0	0	73,590	86,271
Other income	1,291	4,639	0	0	0	0	1,291	4,639
Total segment revenue	<u>71,853</u>	<u>90,910</u>	<u>3,028</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>74,881</u>	<u>90,910</u>
Interest income and other unallocated income							<u>1,702</u>	<u>2,792</u>
Total revenue							<u>76,583</u>	<u>93,702</u>
Segment results	<u>(19,157)</u>	<u>(13,364)</u>	<u>3,028</u>	<u>0</u>	<u>(1,878)</u>	<u>0</u>	<u>(18,007)</u>	<u>(13,364)</u>
Interest income and other unallocated income							<u>1,702</u>	<u>2,792</u>
Loss from operations							<u>(16,305)</u>	<u>(10,572)</u>
Finance costs							<u>(1,571)</u>	<u>(575)</u>
Loss before income tax expense							<u>(17,876)</u>	<u>(11,147)</u>
Income tax (expense)/credit							<u>(2,278)</u>	<u>801</u>
Loss for the period							<u>(20,154)</u>	<u>(10,346)</u>

3 Loss before income tax expense

Loss before income tax expense is arrived at after charging:

	Unaudited Six months ended 31 December	
	2007	2006
	\$'000	\$'000
Finance costs:		
Interest on bank advances and other financial liabilities repayable within five years	1,571	575
Amortisation on interests in leasehold land held for own use under operating leases	5	48
Depreciation on property, plant and equipment	2,948	4,811
Write-down of inventories	2,299	744
Loss on disposal of property, plant and equipment	516	–
Impairment losses of trade and other receivables	<u>3,999</u>	<u>4,029</u>

4 Income tax (expense)/credit

The amount of taxation in the condensed consolidated income statement represents:

	Unaudited Six months ended 31 December	
	2007	2006
	\$'000	\$'000
Current tax		
– Income tax outside Hong Kong	–	(87)
Deferred tax	<u>(2,278)</u>	<u>888</u>
Total income tax (expense)/credit	<u>(2,278)</u>	<u>801</u>

No provision for Hong Kong profits tax has been made in the interim financial statements (2006: Nil) as the Group's Hong Kong operations sustained a loss for taxation purposes during the period.

Taxation for the Group's operations outside Hong Kong is provided at the applicable current rates of taxation on the estimated assessable profits arising in the relevant jurisdiction during the period.

5 Dividends

No interim dividend has been declared in respect of the interim period ended 31 December 2007 (2006: \$Nil).

6 Loss per share

The calculation of basic loss per share is based on the consolidated loss attributable to shareholders of \$20,154,000 (2006: \$10,346,000) divided by the weighted average of 1,635,029,000 ordinary shares (2006: 1,351,915,000 ordinary shares) in issue during the period. Diluted figures are not shown as there is no dilutive effect for interim period ended 31 December 2007 (2006: Nil).

7 Reserves

	Unaudited					
	Share premium \$'000	Legal reserve \$'000	Foreign exchange revaluation reserve \$'000	Revaluation reserve \$'000	Accumulated losses \$'000	Total \$'000
At 1 July 2007	153,820	3,090	5,679	22,075	(105,596)	79,068
Transfer between reserves	0	0	0	(93)	93	0
Translation differences on overseas operations	0	0	633	0	0	633
Loss for the period	0	0	0	0	(20,154)	(20,154)
At 31 December 2007	<u>153,820</u>	<u>3,090</u>	<u>6,312</u>	<u>21,982</u>	<u>(125,657)</u>	<u>59,547</u>

MANAGEMENT DISCUSSION AND ANALYSIS

REVIEW OF OPERATION

The turnover of the Group for the six months ended 31 December 2007 was approximately HK\$73.6 million, as compared with HK\$86.3 million for the corresponding period of last year. The loss attributable to shareholders was HK\$20.2 million, as compared with a net loss of HK\$10.3 in the same period of last year.

In the period under review, the Group faced difficult situation in our retail business. Price competition was fierce, while the cost of product supply, and the operating costs on shop rental and manpower surged to a record high level. The strong demand for presence by new local and international retailers pushed certain shop rentals up by 2 to 3 times. The high turnover of frontline personnel made the retail operation very unstable.

In response to this turbulent retail environment, our Group adopted a policy to retrench our retail business further in the period to preserve resources for other business challenges. As at 31 December 2007, the Group operated 72 "Fun" brand stores in China, of which 68 were managed directly by the Group, while 4 were operated on franchise basis.

The Group continued to outsource all production orders to external factories in order to take better benefit on bulk purchasing and to reduce risk. The Group had also launched stringent measures to curb operating cost increase. Nevertheless, we managed to sell unique quality fashion wears identified with a contemporary style. Ladies' wear and men's wear for casual, denim and contemporary collections continued to be well structured and delivered to our customers.

The development projects in Zhangzhou City of Fujian Province were progressed smoothly according to our plan. The construction of a 22-storey commercial/residential building known as "Singapore Ritz" with an usable area of approximately 15,800 square meters is at completion stage and will be available for sale before the end of year 2008. The pre-construction plan for another two pieces of land with a total land area of approximately 30,000 square meters was mostly completed.

On 4 January 2008, a placement issue of 320 million new ordinary shares of HK\$0.01 each at a price of HK\$0.072 each were made to three independent subscribers, namely, Mr. Neo Hock Soon, Ms. Neo Guek Peng and Mr. Fan Po Lo. The net proceeds of approximately HK\$22.8 million are intended to be used as to approximately HK\$9.1 million for general working capital, and as to approximately HK\$13.7 million for expansion of property development and business of the Group.

PROSPECT

We foresee that the fashion retail market will be increasingly competitive and volatile. The Group will operate retail business under modest risk and low cost only. We will continue to terminate the leases of loss-making shops immediately or allow them to lapse upon expiry. Nevertheless, we will maintain a smaller retail operation with good effort, and will boost "Fun" image through cost-effective communication of its unique brand character to our selected customers.

A strong and expanding China economy leads to fast diffusion of urbanization to second and third tier cities. The gradual evolution of a nationwide middle class has created a strong demand for quality houses and apartments. In the long run, we believe that the macro-economic policies of the Government will foster a stable and healthy economic growth in China. The Group will prudently take good business opportunities from the reforming yet booming property market to advance growth.

The construction of the 22-storey commercial/residential building known as "Singapore Ritz" in Zhongzhou City is at completion stage and will be launched into the market by the end of 2008. The pre-construction plan for another two pieces of land in Zhongzhou with a total land area of approximately 30,000 square meters has been mostly completed. The actual pre-construction work will commence once relevant Government certificates are obtained before the end of year 2008. Our Group will gradually acquire additional land reserves in other cities that are undergoing urbanization. We believe that the property development business will generate constant and significant revenue to our Group in the future years.

LIQUIDITY AND FINANCIAL RESOURCES

The gross profit percentage of sales in self-operated stores was approximately 38%, while that of sales to franchise stores was 33%.

Apparel inventory level as at 31 December 2007 was HK\$5.2 million, as compared with HK\$10.9 million at 30 June 2007. Average stock turnover for the period was 0.7 month, as compared with 1.0 month for the same period last year.

Net cash inflow from operating activities was HK\$ 8.9 million, compared with a net cash outflow of HK\$13.1 million for the same period last year. Cash balance at 31 December 2007 was HK\$40.5 million, compared with a balance of HK\$20.4 million at 30 June, 2007.

Outstanding bank loans as at 31 December 2007 amounted to HK\$41.7 million, compared with a balance of HK\$40.0 million as at 30 June 2007. The bank loans are secured by the Group's interest in leasehold land included in inventories under the category of properties under development and the Group's investment properties and interest in leasehold land held for own use under operating leases.

Capital commitment contracted for but not provided in the financial statement as at 31 December 2007 was approximately HK\$30.5 million, as compared with HK\$29.4 million at 30 June 2007.

The debt equity ratio at 31 December 2007 was 0.55, compared with 0.42 at 30 June 2007.

The Group's current ratio at 31 December 2007 was 1.16, compared with 1.42 at 30 June, 2007. Quick ratio was 0.84, compared with 1.09 as at 30 June, 2007.

HUMAN RESOURCES

At 31 December 2007, the Group had 760 employees of which 757 were employed in the PRC for the Group's retailing and property development businesses.

The Group offers competitive remuneration, bonus and share option packages based on the performance of the Group and that of individual employees. We also provide relevant training programs to strengthen the Group's human resources and keep high quality personnel at all levels.

CORPORATE GOVERNANCE

The Company has adopted all the code provisions in the Code on Corporate Governance Practice (“the Code”) as set out in the Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (“the Listing Rules”). In the opinion of the Directors, the Company has met the code provisions of the Code during the six months ended 31 December 2007.

The Company has established an audit committee comprising three independent non-executive directors. The audit committee has reviewed together with the management of the Company the accounting principles and practices adopted by the Group and discussed auditing, internal control and financial reporting matters including review of the interim results for the six months ended 31 December 2007.

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 to the Listing Rules as the code of conduct regarding directors’ securities transactions. Having made specific enquiry of all directors of the Company, they all confirmed that they have complied with the Model Code throughout the six months ended 31 December 2007.

PURCHASE, SALE AND REDEMPTION OF THE COMPANY’S SHARES

During the six months ended 31 December 2007, neither the Company nor its subsidiaries repurchased, sold or redeemed any of the Company’s shares during the period.

By Order of the Board
Tan Sim Chew
Chairman

Hong Kong, 27 March 2008

As at the date of this announcement, the Board comprises seven directors of which Messrs TAN Sim Chew, ZHONG Ma Ming, FU Zi Cong and LO King Fat Lawrence are executive directors and Messrs WONG Kwai Sang Kays, Tsang Chun Pong and LI Chun Ming Raymond are independent non-executive directors.

* *for identification purpose only*